

17 July 2008

Dear Customer

### PLUG TRANSPORT INCREASE

Please be advised that as result of the recent hike in the price of fuel and business expenses, we have no alternative but to increase the transport costs (per tray) charged for plugs.

Effective Friday, **01<sup>st</sup> of August 2008** the transport charges per tray will increase as follows: -

From Groplug to	Current Rate per tray	New Rate per tray	
		595	200 / 128 / 45
	<b>ALL SIZES</b>		
Durban / Pinetown	R15-00	NO INCREASE	R22-00
Cape town / Stellenbosch	R22-00		R30-00
Port Elizabeth	R28-00		R35-00
East London / George	R28-00		R38-00

Unfortunately, we do not have any control over the price of fuel and the rate increase for transport costs from our vendors but increases have been kept to a minimum to ensure that your purchases from us are still feasible and know that we haven't had any transport / packaging increases for plugs since 2006.

We would like to take this opportunity to thank you for your loyal support and look forward to a continuing of our business relationship.

Yours Sincerely



**ANDRE BOTHA**  
SALES MANAGER  
BALL STRAATHOF (PTY) LTD